



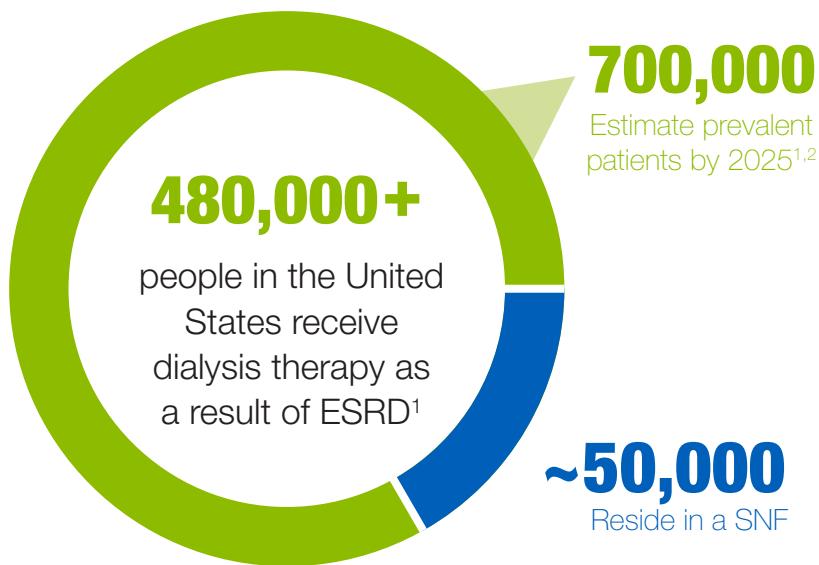
Improving patient outcomes and expanding services

On-Site Home Hemodialysis in Skilled Nursing Facilities



A Growing Movement

Prevalence of End-Stage Renal Disease (ESRD) in Skilled Nursing Facilities



Of this population, an estimated 50,000 reside in Skilled Nursing Facilities (SNF) and represent one of the largest growing populations requiring dialysis^{3,4}.

Opportunity for a More Patient-Centric Approach

- Today, dialysis providers experience staff and scheduling challenges when caring for Skilled Nursing Facility patients due to breakdowns in communication.
 - » Patients often arrive late or miss treatments resulting in lost revenue for providers, paying to staff empty seats
 - » Delays or schedule changes may also result in missed meals or medications, putting patient health at risk

It does not have to be this way



The Centers for Medicare and Medicaid Services (CMS) considers Long-Term Care (LTC) facilities, which includes Skilled Nursing Facilities (SNF), to be the patient's **home**⁶. This creates an opportunity for dialysis providers.



DID YOU KNOW?

The typical cost to Medicare of SNF patient transportation to and from dialysis centers may exceed the actual dialysis treatment cost delivered on transport days. According to Medicare Claims Data, \$411 was the round-trip, per treatment cost of ambulance service for nursing home dialysis patients.³

A New Approach: Improving Hemodialysis Therapy Delivery for SNF Patients

On-site home hemodialysis is a rapidly growing movement. Dialysis providers and Skilled Nursing Facilities are partnering to alleviate many of the challenges of providing care to this population, while also improving patient outcomes.

Potential Benefits to Dialysis Providers

- Expanded capacity to address a growing patient population
- Revenue growth through increased patient census
- Improved staff efficiencies and coordination of care
- Reduced number of missed treatments for these patients
- Mitigate the risk of slip, trip, and fall liability in caring for this population

NxStage is the Practical Solution for **ON-SITE HOME HEMODIALYSIS**



The NxStage solution offers the following benefits in a Skilled Nursing Facility:

- Compact design and small treatment space provide flexible treatment options in either bedside or den settings
- Simple user interface
- Minimal changes required to existing plumbing and electrical wiring
- The water purification system eliminates the need for RO water treatment.



HELP YOUR SNF PATIENTS THRIVE

Patients performing home hemodialysis in a Skilled Nursing Facility more frequently, >3 days a week, have shown improvements in both survival^{7,8} and cardiac-related hospitalizations⁹. In addition, patients performing treatments more frequently have reported, and studies confirm, clinical and quality of life improvements.



**REDUCED STRESS
ON THE HEART¹³**



**REDUCED
MEDICATIONS
REQUIRED¹²**



**IMPROVED ENERGY
AND VITALITY¹⁰**



**IMPROVED
APPETITE¹¹**



**IMPROVED
SURVIVAL⁷**



Learn more about the benefits of on-site home hemodialysis in SNFs and why the NxStage solution is the most prescribed home hemodialysis system with over **14 million treatments performed worldwide.**

www.nxstage.com/snf

Despite the health benefits that more frequent home hemodialysis may provide to those with chronic kidney disease, this form of therapy is not for everyone.

The reported benefits of home hemodialysis may not be experienced by all patients.

The NxStage System One is a prescription device and, like all medical devices, involves some risks. The risks associated with hemodialysis treatments in any environment include, but are not limited to, high blood pressure, fluid overload, low blood pressure, heart-related issues, and vascular access complications. The medical devices used in hemodialysis therapies may add additional risks including air entering the bloodstream, and blood loss due to clotting or accidental disconnection of the blood tubing set. When vascular access is exposed to more frequent use, infection of the site, and other access related complications may also be potential risks. Patients should consult with their doctor to understand the risks and responsibilities of home and/or more frequent hemodialysis using the NxStage System One.

Patients and providers are encouraged to contact their state regulators to discuss state-specific regulations that may impact dialysis in the Skilled Nursing Facility setting

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